

PARBHAT RANA

Janta enclave dugri Ludhiana 7888940270 ranaprabhat414@gmail.com 01/December/1999

# **OBJECTIVE**

To make use of my interpersonal skills to achieve goals of a company that focuses on customer satisfaction and customer experience

## SKILLS

SOFT SKILLS	2018-2021
<ul> <li>good English fluency</li> </ul>	
<ul> <li>good interpersonal skills</li> </ul>	
Leadership quality	2017-2018
Good Presentation skills	
	2045 2046

# **EXPERIENCE**

### Star Health Insurance (Internship)

Internship (Grand Saturday Activity) Done a survey project for the company.

### Umbera homez (internship)

Internship (Summer Intership) Worked in sales in Umbera homez which is a real estate company . Major roles ~Attend walk-in customer and show them flat . ~Attract customers and Make good relation with customers. ~Call previous visitors and ask about the status.

#### 01/03/2023 - Ralson India Limited 01/09/2024 working in Ralson India Lir

working in Ralson India Limited in cycle division (OEM) (1.5 years) Job Roles 1. Meet Current OEM's and build relationship 2. Build relationship and gernerate sales for company 3.Find new OEM's for company and generate sales. 4.Give report from market about new product and response of customer. 5. Manage OEM'S

## **EDUCATION**

2021-2023	<b>Punjab college of technical education (PTU)</b> Master in business administration 7.30 CGPA
2018-2021	<b>GGNKCL Ludhiana (Panjab University)</b> Bcom 74%
2017-2018	<b>Green land convent school (CBSE Board)</b> 12th 80%
2015-2016	<b>Green land convent school (CBSE)</b> 10th 96%

# **ACHIEVEMENTS & AWARDS**

1. Started business with 88 new OEM's in a year and managing 100 plus OEM's 2.Helped company to achieve target of selling 10 lakh tyre monthly.