

Rahul Bandral

Jammu, Jammu and Kashmir
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09796066864

Award winning sales performer with solid history of success in bringing in new customers, managing revenue streams and maintaining solid account relationships. 10 years experience in channels sales and 5 years hard core experience in consumer durable and small appliances with proven track of exceeding monthly sales quotes. Two time recipient of the best sales officer sales award for excellence.

Name: Rahul Singh bandral

Parentage: Sh. yudhbir Singh

Residence: Plot no 86 sec 2 lower roopnagar, Jammu, 180013

Date of Birth: 24/09/1983

Nationality: Indian

Marital Status: Married

Mob No.: 9796066864

Sex: Male

Language: English, hindi and dogri

- Relationship builder
- Public Relations
- Branding

- Lead Generation
- Product demonstration
- Budgets

Work Experience

Sales officer

VIP Industries Ltd - Jammu, Jammu and Kashmir
August 2015 to August 2020

- Achieved dramatic sales increase by skillfully managing relationships and proactive sales approaches.
- Gave benefit-oriented, polished presentations driving dramatic revenue growth across multiple sales channels.
- Consistently serviced accounts to maintain active contacts and continuously promote profitable offerings.
- Monitored customer buying trends, market conditions and competitor actions to adjust strategies and achieve sales goals.
- Established ambitious sales targets, managed deployment strategies and developed go-to-market plans to capitalize on every revenue opportunity.
- Prepared sales reports with informative graphs and charts to outline key data.
- Handling turnover of more than 6 crore annually.
- Handling team of two people.

Sales Officer

Venus Home Appliances - Jammu, Jammu and Kashmir

March 2014 to August 2015

- Researched target market and identified customers unique needs to suggest suitable products.
- Responded to customer needs by answering questions and providing detailed information about product.
- Distributor management in Jammu and Kashmir.
- Dealer management more than 100 dealers in assign territory.

Area Sales Representative

Godrej and Boyce - Jammu, Jammu and Kashmir

June 2010 to January 2014

- Increased sales by Number through effectively training employees, closely monitoring regional and local markets and managing inventories.
- Handling more than 70 dealers.
- Primary and secondary sales achievement.

Education

Master of Business Administration in Marketing

Icfai - Jammu, Jammu and Kashmir

December 2009

Bachelor in It in Computer and Information Sciences

Punjab Technical University - Jammu, Jammu and Kashmir

July 2006