**RESUME**

 **D.PAVAN SASTRY**

 **S/O D.S.N.MURTHY**

 **Email:****pavanadi.adi@gmail.com**

 **Mobile:9010434490**

**CAREER OBJECTIVE:**

To work under an Organization and to show my ability, perservance and contribute to Organization’s growth as well as to attain my professional goal.

**EDUCATIONAL QUALIFICATION:**

* **MBA – HR &MARKETING** from **PSCMRCOLLEGE** affiliated to **JNTU Kakinada University** with **62% passed out in the year 2012.**
* **B.SC MECS** from **Prabhas Degree College**, affiliated to **Acharya Nagarjuna University** with **61% passed out in the year 2009**.
* Intermediate **MPC** from **Srichaitanya Junior College**, Vijayawada under **Board of**

**Intermediate Education** Vijayawada with **58% passed out in the 2006**

* SSC from **Board of Secondary education** in Ravindhra Bharathi Public School Vijayawada

**With 57% passed out in the 2004.**

**EXPERIENCE:**

* Worked as Assistant Executive for **6** Months at **VNR CONTRUCTIONS PVT LTD** in the year 2014 Hyderabad
* Worked as a **Sales Executive** at **Mithra Honda Two Wheelers Vijayawada** from 2014- 2015.
* Presently Working as **Dealer Sales Executive** at **MARUTI SUZUKI MITHRA AUTO AGENCIES PVT LTD**, Four wheelers Vijayawada 2016-2019.

**JOB PROFILE**

* To promote and raise Brand awareness in the Market.
* To effectively handle counter sales/walk-in clients and convert all queries to sales.
* Achieve and maximize customer satisfaction, achieving positive customer feedback.
* To follow up to maximize sales conversion.
* Achieve planned sales target.

**COMPUTER SKILLS:** MS-Office 2007, Typing Lower in English

**PROJECT DETAILS**:

|  |  |
| --- | --- |
| Company Name | **VILAN APPARELS Pvt .Ltd VIJAYAWADA** |
| Duration |  45days |
| Title | TRAINING AND DEVELOPMENT SYSTEM OF EMPLOYEE PERCEPTION |
| TEAM MEMBERS | 5 |

**Description**:

M/s .Vilan Apparels Private Limited is an apparels manufacturing company comprising of 500 employees, located in Vijayawada.

**Task :** A questionnaire was distributed to the employees, to find out the various aspects relating to On-job training, awareness of safety measures, update of job techniques, etc. Understand that lack of job-training is observed among the employees.

**Findings**: Employee training on various aspects, bridging the gaps between employee and employer, On-job training, welfare & safety measures, stress & behavior management.

**Suggestions**: Management to ensure that all the employees are participated in the Training Program.

**Key Strengths:** Maintains Team Building, Commitment of work.

**PERSONAL DETAILS**:

NAME: D PAVAN SASTRY

FATHER NAME: D.S.N.MUTHRY late he is Astrologer

MOTHER NAME: D BHARATHI Retd. Railway Employee

SIBILINGS : ELDER SISTER D.APARNA she is working at bhashyam public school as Computer faculty.

D.O.B :23-06-1989

BLOOD GROUP :B+VE

**ADDRESS FOR COMMUNICATION**

D PAVAN

D.NO 23-2-1/5A, SITA RAMA STREET

MUTYALAMAPADU SATYANARAYANA PURAM

VIJAYAWADA-520011.

**PLACE:**

**DATE: D.PAVAN**