

CURRICULUM VITAE

Dilip Nagora

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CAREER OBJECTIVE

To work in a competitive and challenging work environment to contribute to the best of my ability towards the growth and development of a progressive company to fully utilize my interpersonal and academic skills to pursue a challenging and carrier.

EMPLOYMENT DETAILS

- Worked in Bhagwati Machine Tools as a fitter and assembler..by six month
- Worked in Apollo Tyres as a Service Engineer at Ajmer location .
- Worked at **APOLLO TYRES** Ajmer as a Sales & Service Engineer (from 2018-Oct to 15 June2020) Territory - Ajmer, Rajasthan.

Worked as a **FAS FLEET ADVICERY SERVICE IN CEAT TYRES BHILWARA**
Location from 19 th oct2020 to 12 Dec 2021

Worked at present as a **Sales Manager** in **Loconav Pvt Ltd** 13 Dec to till date

KEY RESULTS AREA

- To arrange the activities for customers like various camps etc.
 - Having good key knowledge of bias and radial tyres.
 - Market report collection based on survey.
 - Collection of information & reviews from customers.
 - Organizing sales promotion, brand visibility and publicity activities and customer campaigns.
 - Basic knowledge of tyres & tyre defects.
 - Inspection of tyres & vehicles in identified markets.
 - Collect costumers and competitor info and observed detail.
 - Taking care of the sales with focus on achieving the predefined sales target and growth. Forecasting and planning monthly sales target and executing them in a given time frame.
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- Build relationship and prepare market potential report. And observation pipeline creation.

ACADEMIC DETAILS

Examination	Board/University	Year of Passing	School/College
B.A	MDSU AJMER	2014 - 2017	Dayanad colloge Ajmer
DIPLOMA (Mechanical)	BTER JODHPUR	2012-2014	GOVT. POLYTECHNIC COLLEGE DUNGARPUR
ITI(instrument Mechanic)	DTER JODHPUR	2009-2011	GOVT.INDUSTRIAL TRAINING INSTITUTE AJMER
12 TH	RBSE BOARD	2012	GOVT. VYAPARIK SECONDARY SCHOOL. NASIRABAD
MATRICULATION	RBSE BOARD	2009	MISSION SCHOOL NA SIRABAD

TRAININGS

Center Name	CENTRAL ROADWAYS WORKSHOP AJMER
Location	Ajmer (Rajasthan)
Duration	1 month
Description	Power steering , Tyre Section,body section,Machanical Eqivpment..
Company Name	Bhagwati Machine Tool AJMER
Location	Ajmer (Rajasthan)
Duration	6 month
Description	Asembling Eqivpment..& marble block cutter machine

Company Name	APOLLO TYRES
Location	AJMER
Duration	18 MONTHS +
Description	Technical Training Session Regarding The Tyres.

PERSONAL DETAILS

- ADD- H.No. 83/26 Arjun lal Sethi Nagar , Parbatpura ,Ajmer , Rajasthan (305001)

- DOB : 5th Aug 1988
- Languages: English, Hindi, Rajasthan

DECLARATION

I hereby declare that the above mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

Date:

DILIP NAGORA