

# RESUME

**ABASAHEB VANKATRAO KADAM**

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## **OBJECTIVE:**

To handle a challenging role in the growing organization. The job should provide a good growth potential and exposure to the latest techniques, fully utilizing my skill and abilities.

## **WORK EXPERIENCE:**

Currently working with **ANVIT LAMINATORS**

**From 01 JAN 2021 TO TILL DATE as a SALES EXECUTIVE**

**Location: Pune & PCMC**

- Expertise in interaction with Client.
- Experience in Business Development from the point of business aspect.
- Ensure that work is done on time.
- Active Member in Organization.

➤ Company: **TEJMAN ASSOCIAT(MAHINDRA FIRST CHOICE)**

• From **07 JULY 2018 TO 31 DEC.2020**. As a SALES EXECUTIVE

**Location: Pune & PCMC**

- Worked as a Business Development
- Expertise in interaction with Client.
- Experience in Business Development from the point of business aspect.
- Ensure that work is done on time.
- Active Member in Organization.

➤ Company: **FIRST STEP BUSINESS CONSULTANCY**

Designation: **SENIOR SALES EXECUTIVE**

Duration: **(APRIL 2015 TO MAY 2018)**

**Location: Pune & PCMC**

### **Job Responsibility:**

- To maintain the relation with Customers.

- Achieving monthly sales targets.
- To take care of all issues of customers.
- Team Co-ordination.
- Making appointments with customer and meeting new customers
- To Attend New Customer in new Area and divide area as per Market Ratio.

#### **CORE COMPETENCY:**

- Innovative and Quick adaptation to any situation.
- Presentation and Good Communication skills.
- Ability to give the best result in pressure situations.
- Have overall knowledge of Marketing.

#### **EDUCATION/CERTIFICATION:**

- Bachelor of Arts ,University of Pune (2011)  
Specialization: Economics, Percentage: 47%
- HSC(2008)  
State Board, Specialization: Arts, Percentage: 47%
- SSC (2006), State Board, Percentage: 53%

#### **CO-CURRICULAR ACTIVITIES:**

- Basic Computer Knowledge.
- Was an active member in cultural activities and coordinated various events

#### **PERSONAL SNIPPETS:**

Date of Birth : 07/08/1990

Gender : Male

Linguistic Abilities : English Hindi and Marathi.

Residential Address : Prasanna Apt. shivajinagar, Pun-411005, Maharashtra, India.

#### **DECLARATION:**

I hereby declare that the information in this document is accurate and true to the best of my Knowledge.

Date:     /     /

Place:

Yours sincerely

(Abasaheb v. Kadam)