

CURRICULLUM - VITAE

Shivendra Kumar Mishra

Expert - Business Development and Team Management

Address - House No 39, Shivshukh Nagar, opposite Ratanpura Gam,

Vastral Road, Ahmedabad Gujarat

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Objective:-

To gate a Job Reputed and Dynamic Organization and diverse atmosphere where I can learn new prospects and implement my knowledge with great amount of work responsibility.

Academic Information:-

B.A. Hindi Final 1998 BU University Madhya Pradesh 78%

Higher Secondary School 1995 M.P. Board 65%

High School 1993 M.P. Board 82%

Computer Knowledge: - Basic knowledge and word excel work.

Work Experience:-

Tirupati Sales Corporation Pvt Limited (Electrical Goods)

Udhna Darwaja, Surat, Gujrat

Company Deals With- Tirupati Sales Corporation is a Chanal Partner reputed Brands.
Company Deals with All types of Cable, Lighting, switch gear, Switches, Industrial Fan,



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lighting Poles, Cable tray, and Home Appliances and Other Electrical Goods.

Tirupati is a Channel Partner - RR Cable, Havells Light and cable, Apar Cable, Panasonic, Philips, Legrand, Honeywell and other Products.

Company Previous Year Turnover is 340Cr And current year Target is 500Cr

Designation - Head Sales and Marketing

Job Responsibility - Sales and Marketing Team Management, New Business Development With New Customer Relationship Built-up and New Areas open.

Working Year - 20/08/2022 to Till Date

Job Switch Reason - Area Relocation

Amardeep Aggregates And Metal Works Pvt. Ltd.

Basada Road, Chikhli District - Valsad, Gujarat

Company Deals with All Types of Aggregate Manufacturing, Sand and other Construction products Manufacturing,

Amardeep is reputed Brand in South Gujarat and south Gujarat First Fully Automatic Sand Manufacturing Plant in South Gujarat with Bag Packing,

Designation - Manager Sales and Marketing

Job responsibilities - Manage and Development New Sales Team And Dealer Network in South Gujarat

Joining Date - 10/08/2018 to 30/07/2022

Arihant Belting Pvt limited

The Import all types of Industrial Timing Belt, PU Timing Belt, and Distribution is V-Belt, and all types of industrial belts, Bearings, Gear and Other Industrial Products.

Address - Ashirwad industrial area, Bamroli road, Socio Circle,

Surat Gujarat

Working Year: - 05/05/2017 to Till 30/07/2018

Designation: - National Sales Manager

Job Responsibility - New Distributor and Super Stockist Development And Sales



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Xtreem Power Solutions Pvt. Limited

Manufactured by All Types of solar products, Inverter, Home UPS, SMPS Based Online UP'S, Automotive Batteries, Inverter Battery, and Import VRL Batteries

Working Year: - 01/04/2012 to 31/04/2017

Designation: - Zonal Sales Manager (MP, CG, Gujarat, Maharashtra, Rajasthan,)

Kevin Power Solutions Limited

Manufactured by All Type of Home Appliances and online UPS, Static UPS, Solar Energy Product, All types of Battery, and Inverter, SMPS Home UPS India's First Statistics Lift Online UP'S with Pure Sine wave Inverter and UPS, Home Appliances, Batteries, Brand Name - Kavin

Working Year: - 10/04/ 2009 to 30/03/2012

Designation: - Regional Sales Manager -

Area - MP and Chhattisgarh with Vidharbh Maharashtra

Job Responsibility - Development New Distributor, super Distributor and Sales Team Managements, 2 ASM and 8 SO

Amrex Enterprises Pvt. Limited**Gurgaon Haryana**

Amrex Deals in Proview brand

All Type Of IT Products, Home UPS SMPS Based, Online UP'S SMPS Based, All types of Batteries, SMF Batteries, Automotive Batteries, CRT Monitor, and Home Appliances

Working Year: - 01/04/2006 to 31/03/2009

Designation: - Area Sales Manager

Cybernetics Technology Pvt. Ltd.**Raipur Chhattisgarh**

Cybernetics deals in all type of LCD Projector, Sound System, Security System, and Office Equipment's, Photocopy Machine, Sales and AMC Contract all Government and Corporate sector.

Working Year - 01/06/2004 to 31/03/2006

Designation - Business Coordinator



Kalinga Motors Tractor Dealers

Kalinga Motor is Mahindra Tractor and equipment Dealer, HP. Lubricants, Mahindra Auto parts and other Tractor Equipment Sales and Service

Working Year: - 15/01/ 1995 to 31/03/2004

Designation: - Store Incharge

Our responsibility customer relations manage,

Strengths:-

Progressive Positive Attitude, Punctuality, sincerity, commitment to hard work, can take my Responsibility.

We have experts in New Business Development, Sales and Marketing Team Management

Marital Status: - Married

Hobbies:-

Gardening, Planting Tree, Traveling all Over India with personal vehicle

Personal Information:-

DOB: - 25/09/1978

Fathers Name: - Shri Anand Mishra

Languages Knowledge: - Hindi & English

Permanent Address: - Beside CHL Appolo Hospital, Manorama Ganj, Palasia, Indore Madhya Pradesh

Declaration:-

I hereby certify that the aforesaid information is correct to the best of my knowledge and belief.

Place: - Ahmedabad

Date:-

Shivendra Kumar Mishra



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