

No.2,T.v.k Street ,Murthy Nagar , Avadi , Chennai - 600071.

R.SARAVANAKUMAR

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CAREER OBJECTIVE

Aspiring for a career that places me in a challenging position where I can implement my skills for my career growth along with my organization

EXPERIENCE

DIFFUSION.ENGINEERS.LTD

07/1/-2015 – 16/11/2020

SENIOR SALES ENGINEER

Sales & Marketing of Welding Consumables , Flux Cored wires , Wear Plates , PTA Powders, Welding Machines , Customers Focused : Defence , Steel, Sugar, Power, Cement, HeavyEngg , Pump & Valve Industry,

S.M.D PUMPS & ENGINEERING INDIA.PVT.LTD

5/08/2014 - 01/03/2015

SALES & SERVICE

Sales & Marketing of AODD Pumps, Non-Positive Displacement pumps , Positive Displacement Pumps , Customers Handled : Amaraja Batteries , Automobile OEMS , Engg Sectors, Pharma, Food Industry, Paper Industry,

PRIMO.AUTOMATION.PVT.LTD

05/05/2011 - 04/04/2012

ASSISTANT ENGINEER (VENDOR DEVELOPMENT)

(a) Co -ordinate all vendor management tasks inclusive of working with external vendors and internal employee (b) surprise visit to the vendors , Ensure to track measures report and evaluate vendor assessment performance (C)Troubleshoot all vendor problems. Supply chain of materials to the customer will not be delayed (d) Evaluation of new vendors , for additional outsourcing contract jobs, work involves machining and fabrication compinents

PNEU.TECH.AUTOMATION.PVT.LTD

08/09/2008 - 12/12/2010

PRODUCTION ENGINEER

(a) My job role in develops manufacturing processes by studying product requirements , research analysis, designing.modifying and testing manufacturing methods, equipment conferring with equivalent vendors (b) Provides manufacturing decision making information by calculating production labor, material costs , reviewing production schedule, estimating future requirements (C) Contribute to team effort by accomplishing related results as needed

EDUCATION

S.R.M UNIVERSITY

2008

B.TECH (MECHANICAL) with 7.2 CGPA

NAZARETH.MATRIC.HER.SEC.SCHOOL

2004

H.S.C with 71

NAZARETH.MATRIC.HER.SEC.SCHOOL

2002

S.S.L.C with 70

TECHNICAL SKILLS

(a) Sound knowledge in technical. background. (b) Sound judgment and good business. sense (C) Team working ability (d) The ability to build relationship with. clients quickly (e) Analytical and problem -solving skillg (f) Independently working (g) Negotiating tender and contract terms (h) Offering for after sales -service support (I) Making technical presentations and. demonstrating how a product will meet. the Client needs (J) solving client problems , Co-orating. sales projects , meeting regular sales. targets (K) Providing training and support the. sales team

**SEWAC VACCUM TOILET SYSTEMS
PROJECT**

90 Days

Vaccum Toilet systems , widely used in individual houses, villas , apartments, offshore , marine & ships ,buses. The patented" vaccumarator pump " technology is the platform of the corporation .This efficient Vaccum pump is compact and water saving. Solutions tithe sanitation requirements for the future. Advantages (a) Low water consumption , Low power consumption (b) Versatile vaccumarator pumps are available in a range of different size to suit all kinds of systems (C) which can connects multiple sewac toilet units that handle. demanding use with hundreds of flushes every hour (d) Reliable operation , odourless space saving (e) very hygienic

**ACHIEVEMENTS
& AWARDS**

(a) In the financial Year of 2017-2018, I have achieved individual sales of 100% in welding electrodes , (b) In the. financial year of 2016-2017 , I have achieved individual sales of 100% , in welding electrodes (C) In the financial. year. 2014-2015 , I have achieved individual sales of 7 lakhs (D) Sewac Vaccum toilet projects successfully completed , project worth is about 25 lakhs

**PERSONAL
PROFILE**

Date of Birth : 27/11/1987
Marital Status : SINGLE
Nationality : INDIAN
Languages Known : TELUGU, TAMIL, ENGLISH
Hobbies : Playing. Chess, reading books , playing with my pets

REFERENCE

SATHISH .G from 'TOSHIBA .MACHINE.TOOLS.PVT.LTD'
SENIOR ENGINEER

**R.SARAVANAKUMAR**