

Prasad Jalindar Kamble
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Career Objectives

A growth oriented and challenging position in a progressive organization where my skill will be utilized in the best way with a scope of learning, innovation and career development.

Work Experience

- ❖ Internship as an Operations and SCM Specialist in Tej Steel alloy Pvt Ltd (6 Months)
- ❖ Working as a Management Sales Trainee in Ralson India Ltd from 4 Nov 2021 to present.

Job Profile

Ralson India Ltd (Ralco and Dunlop Tyres)

- ❖ Expanding the business network through appointment of new sub-dealers and motivating the existing dealers and distributors.
- ❖ Meeting the dealers and sub dealers as per call cycle plan.
- ❖ Collecting market information, competitor's data, analyzing the same.
- ❖ Co-ordinate with C&F for timely dispatches.
- ❖ Billing and other administration activities.
- ❖ Conducting product awareness campaigns, training sessions for dealers and sub dealers.
- ❖ Handling territory of Sangli, Kolhapur & Satara Area.

Competencies

- ❖ Ambitious and committed to excellence.
- ❖ Sincere with a high level of integrity.
- ❖ Adjust well to changes and pressures.
- ❖ High working efficiency & capacity.

Computer Proficiency

- ❖ Knowledge of Windows 10, XP, 7.
- ❖ MS-Office.
- ❖ Typing English 30/40 Speed.
- ❖ Tally 9

Academic Record

MBA (Operations and Supply chain Management and Marketing Management)

SKN School of Business Management

Affiliated: Savitribai Phule Pune University, Pune

Passed: 2021 **Grade: A**

B.COM

PDVP College Tasgaon

Affiliated: Shivaji University,
Kolhapur.

Passed: 2018 **Grade: B**

Higher Secondary Education (Commerce)

PDVP College Tasgaon.

Passed: 2014

Affiliated: Maharashtra State Board Of Secondary &
Higher Secondary Education, Pune (Maharashtra
Board) **Grade: A**

Secondary School Education.

Yashwant High School, Tasgaon.

Passed in 2011

Affiliated: Maharashtra State Board of Secondary & Higher Secondary Education, Pune
(Maharashtra Board) **Grade: B**

Personal Information

Date of Birth : **1 Dec 1994**

Sex : **Male**

Marital Status : **Married**

Declaration

I undersigned hereby declare that the information provided by me is true to the best of my knowledge and belief.

Place: Sangli.

Signature

Date: