

Mahendra kumar p

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PROFILE OVERVIEW

- A Multi functional professional **6+ years** of experience in:
 - **Sales**
 - **Marketing**
 - **Sales Channels**
 - **Business Development**
 - **Relationship Management**
 - **Dealers Development**
 - **Territory Sales**
 - **Sales Strategy**
- A challenging position in the field of Sales and Marketing.
- Excellent communication and people management skills.
- Seeking an opportunity to utilise my skills & abilities for the betterment and growth of the organisation.
- Preparing, planning the publication of all publicity material to maximise brand promotion.
- Developed strong inter-personal skills to retain customers and maintain a long term relationship with them.
- Maintain effective internal communications to ensure that all relevant company functions are kept informed of marketing objectives.
- Analysing potential strategic partner relationships for company marketing.

OBJECTIVE

To work with a company where I can grow in terms of excellence, quality and knowledge which will be profitable for the company growth and the nation.

SKILLS SET

MARKETING

- Marketing.
- Promotion.

IT AND COMPUTER

- Internet
- MS-Office
- M3 and skilful handling of computer

MANGEMENT

- Strategy.
- Planning & Scheduling.
- Decisions Making.
- Reporting & Communication.

REPORTING & COMMUNICATION

- Preparing Excel Reports.
- E-Mail Writing.
- Communicative.
- Manage & Prepare Documents.

PROFESSIONALISUM

- Positive attitude.
- Determination and Persistence.
- Eager and willing to learn new things.
- Honest and Obedient.

QUALIFICATION

Course	Institute	Board
SSLC	GOVT.MUNCIPAL HIGH SCHOOL	KARNATAKA SECONDARY EXAMINATION BOARD
PUC	NIO INSTITUTE	NATIONAL INSTITUTE OF SCHOOLING
B.A	GOVT.DEGREE COLLEGE	DR.B.R.A.O. UNIVERSITY

EXPERIENCE

Worked at Mondelez India foods Pvt, ltd. (As a TSI)

Worked at Amara Raja Batteries Ltd. (As a Sales Executive)

Working in Luminous Power Technologies (As a Sales Executive)

STRENGTH

- Quick learner
- Ready to take initiative
- Good in advising
- Dedicated

PERSONAL DETAILS

Father's Name : RAMANJANEYULU P
Marital Status : Single
Nationality : Indian
Languages Known : Kannada, English, Hindi and Telugu
Date of Birth : 14/06/1992
Permanent Address : H.No 18, W. No -20, Sri Krishna Colony,
Moka Road, Near Nalanda School, BALLARI.
Hobbies : Reading books, Sports

DECLARATION

I do hereby declare that all the statements made by me in the resume are true and complete to the best of my knowledge and belief.

Date:

Signature: