# **DEEPAK SINGH**





10 Years 8 Month Experience

👸 26 January 1987

MEERUT, (U.P)

+919457738853

deepaksin22@gmail.com

# **Profile Summary**

- Handling Business of finance of all segments and business loans through team and personal effort.
- To achieve Business targets set by the company and to give targets accordingly to subordinates under team.
- Taking Market Surveys, making strategies and planning to put new business centers.
- Maintaining Dealer Relationship and to find out business opportunities from there.
- Possess In-depth understanding and handling of various products in hl, mortgage, medial equipment loan in each type as well as vertical and Equipment and processes in /Business Loans also
- Depth in handling overall functioning of processes & implementing processes in line with the guidance of our organization.
- Possess excellent interpersonal, communication and organizational skills.
- Handled multiple phone lines payment processing & performed all written and verbal tasks in timely.
- Explain company service rule ways and policies.
- Maintain New Distributor And Dealer Expansion and B2B Also.



Aim to be associated with a Progressive Organization that gives me the scope to share my knowledge and skills in accordance with the latest trends and be a part of team that dynamically works towards the growth of Organization and gives the satisfaction to Organization along with myself over there.



- Having depth knowledge of B2B, Medcial Equipment Loans, LAP and Small Business loans.
- Gathering / updating facts to maintain departmental records and databases.
- Depth in coordinating activities as proper & preparing internal reports and data for management.
- Sound knowledge of Data Analysis, preparing MIS reports and sending it to the concerns.
- Adept in interfacing with clients for understanding their requirements.
- Various business Planning and strategies for overall business growth and collection.
- Offering vehicle finance& insurance to customers& providing a thorough explanation of products



## Bachelor of Business Administration (BBA) (HR& Marketing)

G.I.C.T.S College Gwalior Jiwaji University Gwalior, Madhya Pradesh Completed, July 2011 Marks 68 %



Master of Business Administration (MBA) (Marketing & H.R.)

Pioneer Institute Of Professional Studies (Indore) **DAVV University** Indore, Madhya Pradesh

Completed, July 2013 Marks 63 %

### 12th (HSE), MATHS AND SCIENCE

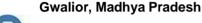
Durga Public Higher Secondary School M.P Board Gwalior, Madhya Pradesh

Completed, April 2008 Marks 62 %

#### SSC(10th), ALL SUBJECTS

C.N Convent High School (Gwalior) M.P Board

Completed, April 2003 Marks 67%





September 2014 – November 2019 **Shriram Transport Finance Company** Limited **Product Relationship Associate** (Commercial vehicle Finance)



November 2019 - August 2021 Capri Global Capital Ltd **Branch Manager** (HL, LAP, BL)



Sept 2021 to Sept 2022 Versura Shiksha Service Itd (Medical Equipment, **Machinery sales)** Area Head (UP, UK, NCR)



Sept 2022 to Aug2024 **Reise Tyre** 

> **AREA MANAGER** (Western U.P)



Sept 2024 to Current

**Neumex Tyre** 

**Asst Regional MANAGER** 

(Western U.P, UK, GZB)

#### JOB RESPONSIBILITIES:-

- Handling the Team of more than 7people of MANAGER Class of under Organization.
- Handling of Branch activities and controlling the Sourced Business and Recovery.
- Checking the credibility of customers based on Company's Credit Norms afterwards allow to fund.
- Maintaining the works and responsibilities of Branch in all areas with maintaining standard.



# **Internship**

In Human Resource Development (HRD). Summer internship program in Vikram Woollens Pvt. Itd Malanpur (Gwalior), Madhya Pradesh



Project 1 Market Research Project On Packed And Unpacked Milk Products.

Period: June 2013 - July 2013



#### **Operating Systems**

- Command over MS-Office. MS-Project, MS-Excel. Adobe Photo shop.
- Basic Knowledge of Computer based all kind of Works Diploma in Compute
- application



- Smart Working
- Presence with Positive Attitude.
- Co-operative by Nature always helpful to others.
- · adaptability and Quick Learner.
- Self Confidence
- Team Work
- Good convince power



- Travelling,
- Playing Guitar,
- Listening music,
- Shopping

Mr. Prem Chand Singh Father's Name: Nationality-India

Birthday: January 26, 1987

Gender: Male

Address: HOUSE NO 5 Sardhana, MEERUT (U.P)

Pincode-250342

# **Declaration**

I, Deepak Singh, hereby declare that the information contained herein is true and correct to the best of my knowledge and belief.

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