

DEEPAK SINGH



10 Years 8 Month Experience



26 January 1987



MEERUT, (U.P)



+919457738853



deepaksin22@gmail.com

Profile Summary

- Handling Business of finance of all segments and business loans through team and personal effort.
- To achieve Business targets set by the company and to give targets accordingly to subordinates under team.
- Taking Market Surveys, making strategies and planning to put new business centers.
- Maintaining Dealer Relationship and to find out business opportunities from there.
- Possess In-depth understanding and handling of various products in hl, mortgage, medical equipment loan in each type as well as vertical and Equipment and processes in /Business Loans also
- Depth in handling overall functioning of processes & implementing processes in line with the guidance of our organization.
- Possess excellent interpersonal, communication and organizational skills.
- Handled multiple phone lines payment processing & performed all written and verbal tasks in timely.
- Explain company service rule ways and policies.
- Maintain New Distributor And Dealer Expansion and B2B Also.



Aim to be associated with a Progressive Organization that gives me the scope to share my knowledge and skills in accordance with the latest trends and be a part of team that dynamically works towards the growth of Organization and gives the satisfaction to Organization along with myself over there.



- Having depth knowledge of B2B, Medical Equipment Loans, LAP and Small Business loans.
- Gathering / updating facts to maintain departmental records and databases.
- Depth in coordinating activities as proper & preparing internal reports and data for management.
- Sound knowledge of Data Analysis, preparing MIS reports and sending it to the concerns.
- Adept in interfacing with clients for understanding their requirements.
- Various business Planning and strategies for overall business growth and collection.
- Offering vehicle finance & insurance to customers & providing a thorough explanation of products



Bachelor of Business Administration (BBA) (HR& Marketing)

G.I.C.T.S College Gwalior
Jiwaji University
Gwalior, Madhya Pradesh

Completed, July 2011
Marks 68 %



Master of Business Administration (MBA) (Marketing & H.R.)

Pioneer Institute Of Professional Studies (Indore)
DAVV University
Indore, Madhya Pradesh

Completed, July 2013
Marks 63 %

12th (HSE), MATHS AND SCIENCE

Durga Public Higher Secondary School
M.P Board
Gwalior, Madhya Pradesh

Completed, April 2008
Marks 62 %

SSC(10th), ALL SUBJECTS

C.N Convent High School (Gwalior)
M.P Board
Gwalior, Madhya Pradesh

Completed, April 2003
Marks 67%



September 2014 – November 2019
Shriram Transport Finance Company
Limited
Product Relationship Associate
(Commercial vehicle Finance)



November 2019 – August 2021
Capri Global Capital Ltd
Branch Manager
(HL, LAP, BL)



Sept 2021 to Sept 2022
Versura Shiksha Service ltd
(Medical Equipment,
Machinery sales)
Area Head
(UP, UK ,NCR)



Sept 2022 to Aug2024
Reise Tyre

AREA MANAGER
(Western U.P)



Sept 2024 to Current
Neumex Tyre

Asst Regional MANAGER

(Western U.P, UK, GZB)

JOB RESPONSIBILITIES:-

- Handling the Team of more than 7people of MANAGER Class of under Organization.
- Handling of Branch activities and controlling the Sourced Business and Recovery .
- Checking the credibility of customers based on Company's Credit Norms afterwards allow to fund.
- Maintaining the works and responsibilities of Branch in all areas with maintaining standard.

Internship

In Human Resource Development (HRD).
Summer internship program in Vikram Woollens Pvt. Ltd Malanpur
(Gwalior), Madhya Pradesh



Project 1 Market Research Project On Packed And Unpacked Milk Products.

Period: June 2013 - July 2013



Operating Systems

- Command over MS-Office. MS-Project, MS-Excel. Adobe Photo shop.
- Basic Knowledge of Computer based all kind of Works Diploma in Compute
- application



- Smart Working
- Presence with Positive Attitude.
- Co-operative by Nature always helpful to others.
- adaptability and Quick Learner.
- Self Confidence
- Team Work
- Good convince power



- Travelling,
- Playing Guitar,
- Listening music,
- Shopping

Father's Name: Mr. Prem Chand Singh Nationality- India

Birthday: January 26, 1987

Gender: Male

Address: HOUSE NO 5 Sardhana, MEERUT (U.P)

Pincode-250342

Declaration

I, Deepak Singh, hereby declare that the information contained herein is true and correct to the best of my knowledge and belief.

Deepak Singh

