

### **CONTACT INFO**

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## **ABOUT ME**

A dynamic Sales And Marketing Engineer looking for an organization where my skills are put to an optimal test and which offers scope for growth and to utilize my knowledge and skills in the best possible way for the fulfillment of organizational goals.

## **CORE SKILLS**

- Marketing strategy
- Negotiation
- Communication
- Sales & workshops
- Management customer

## **ACCOMPLISHMENTS**

- Participated in the Entrepreneurship Awareness Camp (EAC) by MITS
- Organized a successful Product exhibition in ELECRAMA International Expo Mart, 2018
- Organized a successful Product exhibition in ELECRAMA International Expo Mart, 2020
- · Lived in differents cities: Delhi. Noida. Pune, Rajkot, Ahmedabad and Faridabad.

# **SOURAV RAJAK**

SALES & MARKETING ENGINEER

#### **WORK EXPERIENCE**

## **PRESTIGIOUS TECHNOLOGIES PVT. LTD.**

Product Sales Engineer. Faridabad, Jan 2020 - Jul 2020

#### VRINDI INDIA PVT. LTD.

Sales Representative. New Delhi, Oct 2018 - Oct 2019

#### SKL EOUIPMENT PVT. LTD

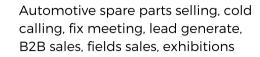
Sales Executive. New Delhi, Oct 2017 - Sept 2018

## **TELESIYA NETWORK PVT. LTD.**

DT Engineer. Ahmedabad, Aug 2015 - Sept 2017

#### **IENERGIZER (BPO)**

Customer Care Executive. Noida. May 2015 - Aug 2015



Selling software, cold calling, fix meeting, lead generate, B2C sales, fields sales, exhibitions

Under carriage spare parts of mining machines, B2C sales, cold calling, field sales.

Climb on tower and do maintenance with GSM module 3G. 4G. LOS. Drive Test On TEMS software

Process for Naaptol E-commerce company, attend calls and guide of customers.

## **ACADEMIC RECORD**

## **Electronics & Instrumentation Bachelor of Engineering:**

Engineering from Sri Ram College, Gwalior. Accredited by RGPV Bhopal, Madhya Pradesh (2010-2014)

## **LANGUAGES**

Hindi

English

Spanish ••••

#### **TECHNICAL**

- MS Office
- HTML Language
- Electronics types

#### **STRENGTHS**

- Good team work
- Dedication to job
- Positive thinking
- Target Oriented

# **HOBBIES**

- Read news
- Repair electronics
- Drawing
- Handcrafts

## **DECLARATION**

Sourav Rajak, hereby declare that the above furnished information is authentic to the best of my knowledge.