**Name:Sujit Roy.**

Vill-Surjanagar colony.P.O-Surjanagar.

P.S-Hirapur. Dist-Burdwan , West Bengal.

Pin-713361

**Phone: +91-7430914496**

**Email:sujit.roy2011@rediffmail.com**

## Objective :

To pursue a career with a company where my educational potential, knowledge, skill in the area of marketing can be explored fully and where I can effectively contribute my abilities in industry & open for all kinds of assignments that offer job challenge.

## Educational Qualification :

* Matriculation from W.B.B.S.E in the year 2003 with 2nd division
* Higher secondary (COMMERCE) from W.B.C.H.S.E in the year 2005 with 3rd division
* Graduation (BA) from BURDWAN UNIVERSITY in the year 2008

## Working Experience :

Current Employer :Hero Cycle Limited

**Designation :TSE**

**Period :8 April 2019 To Till Date**

**1. Achieving the Sales Target through Dealer**

**2. Responsible for sales and collection.**

**3. Minimizing trade dispute and maximization of trade relationship.**

**4. . Monitor competition activities in the market.**

**5. Responsible for any issue with regards to Dealer handling.**

**6. Market Survey etc.**

**Previous Employer : TI cycle in india Limited**

**Designation :Sales Executive.**

**Period :2017 October to 2019 March**

**Responsibilities 1. Achieving the Sales Target through Distributor.**

**2. Monitor competition activities in the market..**

**3. Minimizing trade dispute and maximization of trade relationship.**

**5. Responsible for any issue with regards to distributor handling.**

**6. Market Survey etc.**

**Previous Employer : Sintex**

**Designation : TSR**

**Period : 2014 February to 2017 September**

**Responsibilities : 1. Achieving the Sales Target through Distributor.**

**2. Responsible for sales & collection.**

**4. Monitor competition activities in the market.**

**6. Market Survey etc.**

**Previous Employer : Cipla limited**

**Designation : Medical representative**

**Period : 2011 January to 2013 December**

**Responsibilities : 1. Achieving the Sales Target through Distributor**

**2. Visit doctor and chemist**

**4. Market survey**

**6. Competitior activities**

## Computer Proficiency : Basic computer skills

## Strengths :

Creative, Ideas-Driven Well-Organized, Self-Starter, Enthusiastic, Team Player.

## Personal Information :

Father’s Name : Sunil Roy

Date of Birth : 17.04.1998

Gender : Male

Nationality : Indian

Marital Status : Single

Hobbies : Playing Cricket & Watching Television

Language Known : Bengali, Hindi, English & Oriya.

## SIGNATURE:

## DATE: