

**Karamjeet Gill**

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**Seeking middle management level assignment in Logistics/ Supply Chain Management with an organization of high reputed**

**Executive Summary**

A professional with **20 years** of experience in Vendor Management, Supply Chain Management and Logistics Management, Inventory Management,

Team Management Currently working with **Usha International Ltd. As DC Manager SCM - Warehousing and distribution** well versed in

Supply Chain Management cycle encompassing, logistics, inventory control, and warehousing anddistribution management. Excellent Communication skills with vendors and colleagues on resolving problems, transportation, Inward/outward materials, invoicing and other processes.

**Key Result Areas**

**Supply Chain Management & Logistics**

* Sustaining existing network & managing supply chain, ensuring timely distribution of merchandise.
* Monitoring availability of stock, making appropriate arrangements to ensure on time deliveries.
* Managing day-to-day performance to ensure meeting of service, cost, delivery and quality norms.
* Monitor and develop manpower in existing persons as business requirement.

**Vendor Management**

* Identifying and developing potential vendors for achieving reduction in prices and timely delivery.
* Nominating the vendor after considering their delivery terms, market goodwill and the price.

**Career Contour**

**Aug.18 to work with Usha International Ltd., As a Deputy Manager Warehouse handling complete FG, Spares, Defective, POSM Department.**

* Manage 50000 Sq. ft. warehouse with complete all responsibility of Inward/Outward.
* 7 staff and 14 labors is reporting to me for his day to day activity.
* Formulated SOPs, formats, reports etc. for Logistics set up,
* Coordination for Inventory Management, Warehouse Management and Transportation of various products.
* Manage all distribution till last mile delivery.
* Manage spare parts division as well posm division.
* Planning & organizing for dispatches of approx. 50 trucks in month and same small vehicle of vendor approx.200 in month.
* Negotiation with vendor and arrange to make time beyond contract with him for **parcel load / FTL Load.**
* Negotiation with vendor for dedicated vehicles and make contract for the same.
* Manage Manpower agency, security agency, Crain operator, utility vendors etc.
* Manage system updating with junior level person and cross tally with day to day output.
* Arrange daily / weakly / monthly cycle count as per ISO norms.
* Arrange of warehouse compliance, license etc.
* Process the vendor bills timely and same coordinate with corporate payment will process timely.
* Provide authentic document to audit as well physical audit do monthly basis.

**July.2016 to July.2018 work with TVS Logistic Service Ltd. As Area operation Head M.P. (Warehousing & Distribution),**

**Growth Path:**

**Area Distribution In charge July'16-May'17**

**Area operation head Jun'17 – July’18**

* Manage 85000Sq. ft. warehousing & distribution in multiple location with multiple products.( **Electronics,Telecom,Beauty product, Spare parts** )
* Coordinating with 4 Warehouse Manager and I am manage his day to day escalation for warehousing/Distribution.
* Formulated SOPs, formats, reports etc. for Logistics set up,
* Coordination for Inventory Management, Warehouse Management and Transportation of various products.
* Coordination with customer and manage operation as per its requirement.
* Manage profit and try to increase on good valuable service to customer.
* Planning & organizing for dispatches of approx. 150 trucks in month and same small vehicle of vendor approx.250 in month.
* Negotiation with vendor and arrange to make time beyond contract with him for **part load / FTL Load.**
* Negotiation with vendor for dedicated vehicles and make contract for the same.
* Manage Manpower agency, security agency, Crain operator, utility vendors etc.
* Manage system updating with junior level person and cross tally with warehouse manager.
* Arrange daily / weakly / monthly cycle count as per ISO norms.
* Meeting with customer and arrange to solve his query and develop new business with new customer.
* Watch to process the vendor bills timely and same payment will process timely.
* Watch to process customer bills submit timely and make revenue on time.
* Track record of dispatch good acknowledges and submits to customer timely.
* Given the freight solution of existing vendor and introduce new vendor for escalation routes and new challenges

**June'2011 – June’2016 with RSAL Steel Pvt. Ltd. (Ruchi Group of Industries) at Indore as Senior Executive Logistic**

**Growth Path:**

**Executive - Logistic June'11-Dec'13**

**Senior Executive -Logistics Jan'14 onwards**

**Managing the activities of Commercial Department for Steel Industries;**

* Formulated SOPs, formats, reports etc. for Logistics set up,
* Inventory Management, Warehouse Management and Transportation of Finished Goods Coils / Sheets.
* Coordination with the Production department, Sales and plan for schedule dispatch.
* Planning & organizing for dispatches of approx. 4**00 trucks/month & same arrangement to lift material from port approx 250 trucks/month.**
* Verify and process transporters bills and **Freight manage around 2.50 crore per month**.
* Freight Negotiations with Transporters, Preparation of contracts.
* Handling Marine Insurance Claims for Transit Damages materials.
* Manage team person for shift wise dispatch plan.
* Arrange document and verify to routine audits and query.
* Make MIS Weakly/Monthly/Yearly and present Management and show performance our department.
* Make monthly stock taking in plant all material from Raw to finished goods.
* Scrap sale thru online process & coordinate with customer payment and Negotiation.

**Mar'2002- May'2011 work with N.B. Enterprises CFA of LG Electronics India Pvt. Ltd. as Branch Warehouse In-charge**

**Growth Path:**

Warehouse officer Mar'02-Dec'02

Assistant Warehouse In charge Jan'03-Aug’03

Warehouse In charge Sep’03-May’11

**Accountabilities**

* Managed the material availability, PSI Accuracy along with coordinating with the HO and Plants. Managed Logistics Cost.
* Inventory Management, Warehouse Management and Transportation.
* Handled the demand forecasting on the basis of historical data and current market trends.
* Warehouse Management, planned the resources as per load requirement, guidance to W/h staff and workers.
* Coordinated with BM/ AM and Dealers.
* Execute receipt and out operation with proper norms.
* Ensure accuracy in processing customer order, items retrievals and dispatch as per defined flow and maintained all related records.
* Monitor time sensitive dispatch follow-up with transporter to deliver timely material.
* Maintain WMS / FMFO system in warehouse and control aging of material.
* Submit daily, weekly, monthly reports to Branch and corporate.
* Planning and organizing work of warehouse, Effect overall supervision and coordination.
* Device new methods to easy the working of warehouse.
* Process marine insurance claims of damage goods inward / outward both.
* All inward and outward material with 100% bar-coding.
* Packaging finished goods as well promotional items along with sales make complete data of promotional items.
* Handling of reversed logistic and process all company rules and as well liquidate the damage goods and convert good revenue .

**Highlights**

* Successfully handled Logistics & Inventory Management for Sales turnover of around Rs.180 Crores per annum at Branch level in LG Electronics.
* Proficiently improved Branch Rating V Monthly Evaluation and mostly our branch in Ranked 1st minimum 3 times in year.
* Successfully improved Branch Rating by obtaining 9 times Super Grades & 3 times A Grades in 2009.
* Successfully manager 80000 sq. ft warehouse (30000 sq ft for sales depot & 50000 sq ft depot for mother warehouse) and timely supply both sales dispatch as well branches supply coordinate with corporate instruction.
* Manage 12 supervisors, 32 labor with time bond work.

**Apr’99- Feb'02 with Amritsar Transport Corporation Pvt Ltd. (Freight Forwarding), Bhopal/Indore as Area**

**In charge-Logistics and Distribution**

**Accountabilities**

* Managing the distribution of booking material as per priority set.
* Handling the Operational Excellence in day to day activities related to Logistics and Warehousing, Liaison with Transporters for truck ordering and freight settlement.
* Coordinate the staff activity as well as labor of loading unloading.
* Formulating regular branch feedback and MIS reports.
* Monitoring of monthly Floating Budget for comparing Freight / Exp. Vs profit of branch.
* Processing the Freight collection in market and distribute in liabilities.
* Maintain safety and security in warehouse.
* Maintain credit control of customer.

**Highlights**

* Efficiently handled the Distribution of around 10 Lacks booking per month.
* Achieve the single day highest booking in all India level and get incentive.
* Increase the booking approx 15% yearly as well as profit on same manpower.
* Turnaround increase the company own fleet.
* Less the border halting of vehicle and take maximum output of company own vehicle.

**PROJECT**

* I had join project in RSAL Steel Pvt Ltd. SAP software version 6.0 implement from Sep.11 to Dec.11
* In project I had do working for SD module ( Sales and Distribution )
* I had arranged to design to module as company business strategy of routing working to share with software consultant.
* SAP consultant team has given us information how to work SD module in software, same all type customer demand feed in system. Get report thru system for top level to bottom level requirement.
* SAP team given us training if any error or issue to run software, which point I will check & clear the issue..
* I had learned reports generation from SAP and all type Analysis done & which I can present report to management and analysis routine work.

**Academic Credentials**

2016 MBA **in Supply Chain Mgmt.** ISBM Mumbai 70%

1998 B.Com. From Gujarati College, Devi Ahilya university, Indore

1995 12" M.P. Board from Jagdale School, Indore with 63%

1993 10" M.P. Board from Jagdale School, Indore with 70%

1996 Diploma in Computer Application

**IT Skills:** MS Office, ERP, SAP, Lotus, outlook, internet used

**Personal Dossier**

**Date of Birth:** 1. Jan 1977

**Current Address**: 129, Samar Park, Nipania, Near Bombay Hospital, Indore M.P.-452010

**Marital Status** Married having 2 Children

**CTC** 7.05 Lakh Fix & Variable 0.60

**PLACE** INDORE

**DATE** ..…/…../……….  **KARAMJEET GILL**