CURRICULAM VITAE

**AJAY M ANGADI**

***Mobile:* +91 9741779980**

***Email:***ajayangadi603@yahoo.com

**OBJECTIVE:**

 Seeking a challenging and rewarding career in as professional where I can contribute my knowledge and skills for growth and development of the organization and to be able to implement solutions that meet the customer requirements in sales.

###### Professional Profile

* 1.**Sangameshwar Exports Pvt Ltd**

Industry:Export of Granite

Designation:Business development officer

Duration: Sep-2001 to May -2005

* 2.**Tyresoles India Pvt Limited**

Industry:Tyre Retarding

Designation:Marketing Officer

Duration: June 2005 to May -2011

* 3.**Worked as dealer in Tyresoles India Pvt Limited for the area**

(Sedum and Hubli)

* 4.**Bagalkot Cement & Industries Ltd**

Industry:Cement

Designation:Sales Officer

Duration: from 6 months

* 5.**Gati-Kintetsu Express Private Limited.**

Worked as Franchise for Bagalkot District for 3 years(Left March 2017)

**Key Performance**

 Most target oriented person-2009

 Best sales person-2008

 Best sales person-2007

**Responsibilities:**

* Appointing dealers.
* Maintaining existing dealers and enhancing their share in the market.
* Meeting the Fleet owners.
* Collection of debts from dealers.
* Developing a new area monthly, and achieving the monthly target
* Involved in strategic planning & closely working with management.
* Preparing MIS.

###### Educational Qualification

**Bachelor of Business Administration from B.V.V.Sangha’s Commerce College, Bagalkot.–**

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| --- | --- | --- | --- | --- |
| **Exam** | **INSTITITION** | **UNIVERSITY** | **YEAR** | **OBTAINED CLASS** |
| B.B.A | **B.V.V.Sangha’s Commerce College,** | Dharwad | 2001 | Second Class |

**HOBBIES AND INTERESTS:**

* Working On Computers
* Reading Books
* Listening to music

**PERSONAL STRENGTHS:**

* Willing to learn and adapt to new opportunities and challenges.
* Adaptability, disciplined, Very punctual, Friendly

**PERSONAL INFORMATION:**

* Name : Ajay M Angadi
* Father’s name : M.S.Angadi
* Mother’s name : SumanM.Angadi

* Date of birth : 13-01-1978
* Sex : Male
* Nationality : Indian
* Marital status : Married
* Languages known : English, Kannada , Hindi & Marathi

**PERMANENT ADDRESS :**

c/o B.S.Budihal

Near palled chawl, extension area,

Bagalkot.

Pin: 587101

**DECLARATION:**

I hereby declare that all the details furnished above are true to the best of my knowledge.

PLACE: Bangalore

DATE: **AJAY ANGADI**