# *RESUME*

**Asif H Gagnani**

**Address**: Ajmeri Park Chobari Road, Nr.Zanzarda Road, Junagadh. (Gujarat).

**Phone:** +91 9925103015 , 9824586246, 09033918537

**Mail:gagnaniasif@gmail.com**

**Career Objective:**

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To seek challenging assignment and responsibility, with an opportunity for growth and career advancement as successful achievements.

To succeed in an environment of growth and excellence and earn a job which provides me job satisfaction and self-development and help me achieve personal as well as organizational goals

**Summary:**

Over 9 years of experienced Professional in Sales, Marketing & Banking with demonstrated leadership capabilities in business development, Building Area/Territory. Highly successful driving high value revenue and profit gains, large scale cost saving, Relationship management and improved organizational performance.

**Academics:**

|  |  |  |
| --- | --- | --- |
| **Degree** | **University/Board** | **Year of Passing** |
| **B.Com** | **Bhavnagar University, Gujarat** | **Oct 2006** |
| **H.S.C.** | **G.S.E.B** | **Oct 1995** |
| **S.S.C.** | **G.S.E.B** | **March 1993** |

**Last 2 Jobs Details**

**Company Name :**  **AU FINANCIERS INDIA PVT LTD.**

**Designation : M.T MARKETING**

**Company Profile : AU FINANCIERS** I**NDIA** is a Pvt. Ltd sector

.As Home Loan,, loan on agriculture, Commercial vehicle etc.

**Job Profile :** My responsibility there was of marketing of commercial loans by convincing customer giving those full details about their loans and bank rules. Daily reporting to sales manager with keeping eye on targets achievement ,

**Company Name : ADANI WILMAR LTD. (MAFOI)**

**Designation : P.S.R- L -2**

**Company Profile : ADANI WILMAR is a (P) Ltd Company. Company**

**Manufacture by FORTUNE brand DIBEAL OIL Products.**

**Responsibilities :**

* Handling a team of DSE and dealers.
* Going for Training and demos
* Understand and fulfill customer requirements and achieve

customer satisfaction

* Time Management
* Working on new products introduced by the CO
* Currently I am handling all Rajkot district,

**Current Job**

**Company Name : Maahi Milk Producer Pvt. LTD**

**Designation : Jr. Excutive**

**Company Profile : Maahi Milk Producer Pvt. Ltd. Manufacture by** Company marketing by All type of Milk products , Ghee & Sweets

**Responsibilities :**

* + Handling a team of BD and dealers.
  + Going for Training and demos
  + Understand and fulfill customer requirements and achieve customer satisfaction
  + Time Management
  + Wworking on new products introduced by the co
  + Currently I am handling Porbandar & Dev bhoomi Dwarka district.
* Maahi Milk Producer is a front-runner in the FMCG industry with a formidable presence in dairy products

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Organization** | **Designation** | **From** | **To** | **Location** |
| Maahi Milk Producer Pvt. Lts | Jr. Executive | Dec 2011 | Till Date | Porbandar |
| AU FINANCIERS INDIA PVT LTD | M.T MARKETING | May 2011 | Dec – 2011 | Junagadh |
| ADANI WILMAR LTD. | P.S.R- L -2 | Nov.2010 | May.2011 | Rajkot |
| JRJ FOODS PVT LTD | SALES OFFICER | Oct. 2009 | Oct. 2010 | Rajkot |
| Angel in fin (P) Ltd. | Relationship manager | Oct. 2008 | Sep. 2009 | Rajkot |
| Barclays fiancés | Team Leader | March 2008 | Sep.2008 | Rajkot |

**Profession Profile & Experience Summary**

**Personal Details**

* Date of Birth : 16th April, 1978
* Sex : Male
* Marital Status : Married
* Nationality : Indian
* Languages Known (Read / Write): English; Hindi; Gujarati
* Current location : Porbandar (GUJRAT)
* Expected salary : As Per Company Rules
* Willing to relocate : Junagadh
* Time required for Joining : 30 Days