**RESUME**

**Akhilesh Kumar Mishra**

N Block, Yashoda Nagar Kanpur (U.P)

Pin Code -208011

Phone- 9111205689

[Email- akhileshmishra027@gmail.com](mailto:Email-akhileshmishra027@gmail.com)

**OBJECTIVE:**

My Prime Objective is to work for an organization that promises me as a person as well as career-wish. I am looking forward to work for a concern through which I can prove my capabilities as a professional and explore the best of myself.

**WORK EXPERIENCE:**

**1**) **Organization** : **Stove Kraft Limited Kanpur(U.P)**

**HQ** : **Kanpur**

**Duration** : From July 2021 to Till date

**Profile** : Sales Executive

**Major Responsibilities** : Deals with Distributor along with their retailers and give a positive growth in sale of Cooktop, Chimney and small appliances.

**2) Organization** : **Aegis Logistics, Raipur (C.G)**

**HQ** : Raipur

**Duration** : From July 2020 to December 2020

**Profile** : Sales Executive

**Major Responsibilities** : Implementing Strategies to maximize sales and accomplished of targets.

**3**) **Organization** : **Kutchina Home Makers Private Limited Raipur (C.G)**

**HQ** : Raipur

**Duration** : From July 2018 to June 2020

**Profile** : Sales Executive

**Major Responsibilities** : Deals with Distributor along with their retailers and give a positive growth in sale of Cooktop, Chimney and small appliances.

4) **Organization** : **Sunflame Enterprises Pvt. Ltd.,Raipur (C.G)**

**HQ** : Raipur

**Duration** : From November 2016 to May 2018

**Profile** : Sales Executive

**Major Responsibilities** : Implementing Strategies to maximize sales and achieve the targets

**5)** **Organization** : **Luminous Power Technologies Pvt. Ltd.** ,**Raipur (C.G)**

**HQ** : Raipur

**Duration** : From January 2016 to November 2016

**Profile** : Sales Executive

**Major Responsibilities** : Deals with Dealers along with their retailers.

Has met all the targets and given a positive growth in sales of Fan and wire.

**PERSONAL DETAIL:**

Name : Akhilesh Kumar Mishra

Father Name : Krishna Kumar Mishra

Date of Birth : 16/08/1989

Sex : Male

Marital status : Married

Language known : Hindi, English and Gujarati

Nationality : Indian

**ACADEMIC PROFILE:**

* **MASTER OF Computer Application (M.C.A.)** From Chandaben Mohanbhai Patel Institute of Computer Application. Year-2015
* **Bachelor of Computer Application (B.C.A)** from **V S Patel College of Art and Science**. Year-2012
* **Higher Secondary Examination (10+2)** with Science Stream from U.P. Board. Year-2007
* **High School Examination from U.P. Board**. Year-2005.

**PERSONAL SKILL:**

* Ability to Work Co-Operatively as Good Team Member.
* Eager to learn new technologies.
* Good Analysing and Reasoning Power.
* Give the quality work.

**Declaration:**

I hereby declare that the information furnished above is true, complete and correct to the best of my knowledge and belief.

Yours faithfully

**Akhilesh Kumar Mishra**