

Abhishek Kumar Sharma

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Objective :

To secure a position with a stable and profitable organization, where I can be a member of a team and utilize my business experience to the fullest.

Academic Detail :

MBA Pursuing In Marketing Management From **(NMIMS Mumbai)**

Deen Dayal Upadhyay University, Gorakhpur

B.com, 58% (2022)

UmaShankar Singh College, Jalalpur, Siwan

Intermediate, 73.6% (2019)

K.S.G.S High school, Pipra, Siwan

10th, 60% (2017)

Work Experience :

Flipkart Private Ltd.

Team Leader (1year)

Reliance Retail ltd

Team Leader From 31/07/2021 To 02/06/2023

Job & Reponsibilities :

Drive Sales Target & Follow Organizational SOP.

Maintain Store hygiene.

Focus on Department Wise Sales Target.

Brief to team about incentives Products Plan, Special Discount & Combo Offer.

Daily Brief to team for sales target and Motivate to team.

Handling Refund & Customer queries.

Maintain Store Inventory(GRN,GRDC,IST, PI)

Brief to team for Expiry Management.

EOD Download & File (Department Report,Sales Report,Refund Report)

Skills :

Ms Office, Knoweledge of SAP Software (Retail)

Team Management, Knowledge of Customer Management,

Floor Management, Inventory Management,

Communication Skill, Basic Knowledge Of G.S.T.

Knowledge Of Basic Accounts.

Curricular Activities :

Co-Curricular

Helping old age people

Extra-Curricular

Yoga,

Spending times with senior citizens Playing with kids

Strength :

Positive Attitude,

Punctuality

Flexibility and

Adaptability

Hobbies :

Playing Cricket & Singing

Declaration :

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above- mentioned particulars.

Date: 21/07/2023

Place: Siwan,(Bihar)



(Abhishek Kumar Sharma)