

Abdul Sattar Sheikh

Block: 121-B, Ruabandha Sector

Bhilai (Chhattishgarh)

Cell no: 9893458374

abdul_gy2004@yahoo.co.in

Objective

Challenging and rewarding position in a growth-oriented organization which offers diverse job responsibilities using my expertise & skills as a responsible, efficient, and self motivator.

Education

Diploma in Mechanical Engineering

Board : M.P. Board of Technical Education

Central Technical Institute - Gwalior (Madhya Pradesh)

Year : 1995

Employment Summary

MOUNT MERU TANZANIA LIMITED

DARE SALAM, TANZANIA(East AFRICA)

consultations: Provided consultation for Tyre management service to their Logistics Divn.

Unit of M/S ACER LOGISTICS TANZANIA LTD.

Job Profile : Handling No. of 400 Petroleum tankers, (Tyre Size 315/385-22.5)

Reporting to-Chief Executive officer

Fleeca India Pvt. Ltd.

Sales Manager (Chhattisgarh)

From 2022 to Onwards

Job Profile: Handling TMS (Tyre Management Service)

Undertaking compete Fleet Management related to CPKM & TKPH.

Unipatch Rubber Ltd.

Territory Manager (Chhattisgarh)

From: 2021 to 2022

Job Profile: Handling Sales and Service of Patch Repair System through dealer/ stockiest

Conducting Training Program at the premises of feet owners, with theirValconizer and related Management.

Sundaram Industries Ltd. --- (TVS Treads)

Nagpur (Maharashtra)

Manager – Business Development

From: 2018 to 2021.

Reporting to – Sales Head & Tech Head

Handling Segment: LCV, MCT & OTR TYRES

Area of Operation: Vidarbha (MH) & CG

Job Profile: Handling overall branch activities; Handling Mines Area, Cement Plants & Govt. Projects; Tire performance and field evaluation; Observation of Repairing and Retreading work of LCV, MCT & OTR in the factory; Promotional Training & Educational Programs for Fleet owners, and End users; Survey Analysis

Eastern Maths International Limited (Darwesh Group- Dubai) ---- Business Partner of Apollo International Ltd ----- Mombasa (Kenya)
Branch Manager (Sales & Service)
From: 2014 to 2017
Reporting To - General Manager.
Handling Segment - Truck & OTR Tires
Job Profile: Handling overall branch activities.

Balkrishna Tyres Ltd --- (Farm Tyre) -----Indore (Madhya Pradesh)
Area Manager(Sales & Service)
From: 2012 to 2014
Reporting To - Marketing Head
Handling Segment - FARM & OTR Tire
Area of Operation - MP (Indore, Gwalior, Jabalpur, Bhopal)
Job Pprofile - Sales & Service

Infinity Tyres Ltd ---- (Al-Dabowi Group) -----Lagos, Nigeria
Branch Manager (Technical)
From: 2011 to 2012
Reporting To – G.M. & Managing Director
Handling Segment - Passenger Car Radials, Truck, & OTR Tires
Area of Operation – Lagos (Africa)
Job Profile: Tire Management Services (TMS) operating with major fleet owners (BHN & DHL); Analysis on CPKM (cost per kilometer) with competitor's Tire; Analysis of OSTA (Out of Service Tire); Scrap Tire Analysis; Tracking the vehicle through GPRS system; Tire repairing, retreading analysis at the premises of Fleet owners; Claim inspection of PCR, TBR, LTT, & OTR; Maintaining all reports Sales Vs Claims with daily & monthly MIS; Tire performance and field evaluation; Observation of Repairing and Retreading work of TBR &OTR in the factory; Promotional Training & Educational Programs for Dealer, Fleet owners, and End users; Survey Analysis; Handling Sales and service of New Tire & REMA TIP TOP (tire repair & workshop equipment) materials

Apollo Tyres Ltd ----- Bareilly UP-west & UK)
Technical Service Engineer (Level-E3)
From: 2008 to 2011
Reporting To - Regional Tech Service Manager & Tech Head.
Handling Segment - CAR RADIALS, LTT, MCT, TBR & FARM TYRE
Area of Operation - UP (West) & Haldwani & Deharadun - Uttarakhand
Job Profile: Handling product complaints and achieving customer satisfaction; Co-ordination with OEM's and their franchises on product related complaints and issues
Co-ordination with factory on product performance and field evaluation of tests/new products; Co-ordination with Sales & Marketing in organizing Promotional & Training

and Educational programs for dealers/mechanics/workshop owners and consumers; Conducting surveys like Load Survey, Products survey, Retreader Surveys; Preparing Reports on ITIP, TPCD, MTSR; Promotional activity of Dura Tread; Follow-up of Test Tire

Goodyear India Ltd----- Indore(MP)

Field Service Engineer

From: 2005 to 2008

Reporting To - Customer Service Manager

Handling Segments - CAR RADIALS, LTT, MCT, & FARM TYRE

Area of Operation - Entire MP four C&F Locations at Jabalpur, Bhopal, Gwalior, & Indore

Job Profile: Handling four C&F Locations at Jabalpur, Bhopal, Gwalior, & Indore;

Handling product complaints and achieving customer satisfaction; Co-ordination with

OEM's and their franchises on product related complaints and issues; Co-ordination with

factory on product performance and field evaluation of tests/new products; Co-

ordination with Sales & Mktg. in organizing Promotional & Training and Educational

programs for dealers / mechanics / workshop owners and consumers; Audit/Re-

inspection of adjusted tires at branch and C & F Locations; Conducting surveys like Load

Survey, Products survey, Retreader Surveys

Goodyear India Ltd----- Nagpur(MH)

Field Service Engineer

From: 2002 to 2005

Reporting To - Customer Service Manager

Handling Segments – All Segment

Area of Operation - Entire Vidarbha, Marathwada (Lathur, Nanded, Parbhani, Beed) & Chhattisgarh

Job Profile: Handling product complaints and achieving customer satisfaction; Handling

Project at South Eastern Coal Field, Bilaspur (C.G.), Western coal field Nagpur, (MH); Co-

ordination with OEM's and their franchises on product related complaints and issues; Co-

ordination with factory on product performance and field evaluation of tests/new products;

Co-ordination with Sales & Mktg in organizing Promotional & Training and Educational

programs for dealers/mechanics/workshop owners and consumers; Audit/Re-inspection of

adjusted tires at branch and C&F Locations; Conducting surveys like Load Survey,

Products survey, Retreader Surveys, etc.; Claim Tire inspection at Branches

Goodyear India Ltd----- Raipur(CG)

Field Service Engineer

From: 2000 to 2002

Handling Segments - CAR RADIALS, LTT, MCT, FARM & OTR TIRES

Area of Operation - Chhattisgarh

Job Profile: Co-ordination with OEM's and their franchises on product related complaints

and issues; Co-ordination with Sales & Mktg. in organizing Promotional & Training and

Educational programs for dealers / mechanics / workshop owners and consumers;

Conducting surveys like Load Survey, Products survey, Retreader Surveys, etc.; Claim

Tire inspection at Branch; Handling product complaints and achieving customer

satisfaction

KSB Pumps Ltd Raipur(CG)

Officer (Sales & Service)

From: 1996 to 2000

Reporting to: General Manager
Job Profile: Handling Sales & Service

Training Programme:

Truck Tyre : Ashok Leyland, Chennai(TN)

Passenger Car vehicle dynamics: Raytheon Professional Services, Vadodara (Gujarat)

Tractor Tyre : M&M (Tractor Divn)Nagpur (MH)

OTR Tyre : TVS Treads (Sundram Industries Ltd) Chennai.

Personal Details

Father's Name:	Mr. M.S. Sheikh
Date Of Birth:	01/07/1971
Correspondence Add:	Block 121-B, Ruabandha Sector , Bhilai (CG)
Contact No.:	9893458374 (India)
Passport No.:	J3413479
Languages Known:	English, Hindi,
Email ID:	abdul_gy2004@yahoo.co.in
References:	Mr. Sanjeev V. Bangalore, Tech Head, Goodyear India Ltd., Aurangabad Mr. Debasis Khuntia, Head OTR Tire, JK Tyres Ltd., Delhi Mr. Sandeep Singh, Plant Head, BKT Tires Ltd., Bhiwadi, Rajasthan, Mr. Vishal Mehta CEO, Mount Meru Group, Tanzania (Africa)

Declaration

I solemnly hereby declare that the above information is true & correct to the best of my knowledge and belief.

Abdul Sattar Sheikh

Date: 20/09/2022

Place: Bhilai (CG)