

# RESUME

**ABASAHEB VANKATRAO KADAM**

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## **OBJECTIVE:**

To handle a challenging role in the growing organization. The job should provide a good growth potential and exposure to the latest techniques, fully utilizing my skill and abilities.

## **WORK EXPERIENCE:**

4. Currently working with **M/S. JAYOSTUTE MANAGEMENT PVT LTD**  
From **8 DECEMBER 2021 To 9 APRIL 2022** As a **BUSINESS DEVELOPMENT OFFICER**
  - Worked as a Business Development
  - Experience in Business Development from the point of business aspect.
  - Active Member in Organization.
3. Company: **M/S.ANVIT LAMINATORS**  
From **July 2019 TO NOVEMBER 2021** As a **MARKETING EXECUTIVE**
  - Expertise in interaction with Client.
  - Worked as a Business Development
  - To maintain the relation with Customers.
2. Company: **IDBI BANK LTD**  
From **DECEMBER 2018 TO JUNE 2019** . As a **SALES EXECUTIVE**
  - Worked as a Business Development
  - Expertise in interaction with Client.
  - Experience in Business Development from the point of business aspect.
  - Ensure that work is done on time.
  - Active Member in Organization.
1. Company: **FIRST STEP BUSINESS CONSULTANCY**  
Designation: **BUSINESS DEVELOPMENT OFFICER**  
Duration: **(APRIL 2015 TO NOVEMBER 2018)**  
**Job Responsibility:**
  - To maintain the relation with Customers.
  - Achieving monthly sales targets.
  - To take care of all issues of customers.
  - Team Co-ordination.
  - Making appointments with customer and meeting new customers

**CORE COMPETENCY:**

- Innovative and Quick adaptation to any situation.
- Presentation and Good Communication skills.
- Ability to give the best result in pressure situations.
- Have overall knowledge of Marketing.

**EDUCATION/CERTIFICATION:**

- Bachelor of Arts ,University of Pune (2011)  
Specialization: Economics, Percentage: 47%
- HSC(2008)  
State Board, Specialization: Arts, Percentage: 47%
- SSC (2006), State Board, Percentage: 53%

**CO-CURRICULAR ACTIVITIES:**

- Basic Computer Knowledge.
- Was an active member in cultural activities and coordinated various events

**PERSONAL SNIPPETS:**

Date of Birth : 07/08/1990

Gender : Male

Linguistic Abilities : English Hindi and Marathi.

Residential Address : Prasanna Apt. Shivajinagar, Pun-411005, Maharashtra, India.

**DECLARATION:**

I hereby declare that the information in this document is accurate and true to the best of my Knowledge.

Date:     /     /

Place:

Yours sincerely

(Abasaheb Kadam)