

DARSHAN RAJNIKANT DAVE

@ darshandave71192@gmail.com

8734940537

12, Siddharth Tenaments, Palace Road, Jamnagar

Objective

I seek challenging opportunities where I can fully use my skills for the success of the organization.

Experience

Radiant Power Projects

June 2021 - Present

Assistant Manager

As an Assistant Manager I am responsible for channel sales, dealer management, corporate sales and marketing activities of diesel generator, industrial engines, electrical control panels.

Puri Crawford Insurance Surveyors

*February 2021 -
May 2021*

Senior Executive

As a Senior Executive I was responsible to conduct surveys of Marine Cargo, Engineering, Fire, settlement and loss assessment of insurance claims.

Hindustan Tractor Spares

*October 2018 -
December 2020*

Sales Executive

As a sales executive I was responsible to increase sales of agriculture implements and tractor parts through retailers and direct sales. Apart from that I was also responsible to conduct marketing activities and campaigns.

SGS India

*May 2018 -
September 2018*

Marine Surveyor

As a marine surveyor I was responsible to conduct surveys for quality and quantity of liquid cargo on ship as well as on shore and ensure safety of discharge operation.

Shree Ram Tractors

*May 2017 - April
2018*

Supervisor

As a Supervisor I was responsible to look after sales and service of tractors as per standard operating procedures prescribed by OEM.

Education

2014-2017

LDRP- Institute of Technology and Research, Gandhinagar

Bachelor of Engineering (Automobile)

6.8

2012-2014

C.U. Shah Government Polytechnic

Diploma Engineering (Automobile)

7.44

Skills

Sales, Marketing, Team Building, Problem Solving, Customer Support