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| photo.JPG  **PRAVEEN SETHI**  **Result-oriented professional with expertise in developing Logistics Solutions that contribute to top-line & bottom-line objectives and improve overall business results**  **Location Preference: North India**  **praveensethi2010@gmail.com +91-9818388744** | | |
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| * Key Skills |  | knowledge24x24iconsProfile Summary |
| |  | | --- | | Supply Chain Management/ Operations | |  | | Procurement (Vendor & Contract Mgmt., Negotiation) | |  | | Logistics & Warehouse Management | |  | |  | |  | | Vendor Capacity Mapping/ Supplier Relationship Management | |  | | Project Planning & Management | |  | | Material Management | |  | | Cost Optimization/ Savings | |  | | Human Resource Development | | Team Building & Leadership |   softskills24x24icons  Soft Skills    Communicator  Motivational Leader  Strategic Thinker  Collaborative  Team Player  Innovative  edu24x24icons  Education     * **B.Com. from Delhi University (PGDAV College) in 1998** * **Diploma in Material Managementt ( All India Institute of management studies – Chennai ) – in 2007** * **Pursuing MBA from LPU** |  | * **Professional** offering **22 years** of a successful career with diverse roles in spearheading entire gamut of functions including Supply Chain, Project Management, HR, Logistics and Training * Unique expertise in developing & implementing **supply chain management solutions** that drive improvement in top-line & bottom-line performance and overall business results * Excels in implementation of effective Warehouse Management Practice, 5S, Kaizen Activities * **Strategy Building:** Developed an overarching strategy with focus on transforming the SCM function into a value creation function * Excellence in supervising & controlling **logistics processes & services** and providing valuable suggestions for efficiency enhancement * Insightful knowledge on **SAP MM Module** * **Delivered large projects** on time, accumulated substantial savings in capital & operational expenditure and improved gross margin & revenue * Directed & maintained **efficient warehouse operations**; interfaced with cross-functional departments for ensuring smooth operations * Skilled in building & maintaining **vendor relations**, evaluating vendors, managing buyer processes and analyzing reports * Established **supply chain processes & SOPs**, streamlined workflow, developed work environment to optimize resource & capacity utilization and augmented productivity & operational efficiencies * **Team-based management style**; determined company’s mission & strategic direction; conducted best practices & training sessions on various stages for operational excellence   exp24x24icons  Trainings   * Good Housekeeping Practices * SAP – MM Module   Z:\Approved_ResDev_Repository\Formats\Visual Resume Formats 2015-16\Icons\careertimeline24x24icons.pngCareer Timeline  **2000 – 2008 2008 – 2023 2023 - Present**  **M RF Ltd. Apollo Tyres Ltd. Anand Roadines** |
| exp24x24icons Work Experience | | |
| **Sep’2008 – Jan” 2023 with Apollo Tyres Limited, Jammu**  **Area Business Unit Commercial In charge**  **Growth Path:**  June’2000 – Apr’2003 : Assistant ( MRF Ltd )  Apr’2003 – Sep’2008 : Depot Supervisor ( MRF Ltd )  Sep’2008 – Sep’2009: Executive – Zonal Functional Support ( Apollo Tyres Ltd )  Sep’2009 – Jan’ 2023: Area Business Unit Commercial In charge (Apollo Tyres Ltd )  Mar’2023 – Present : RM – Operations ( Anand Roadlines )  **Key Result Areas:**   * Heading  **2 Logistics** for the past 1 year and managing **2 branches** * Steering Inventory Planning with an **SKU of approx. avg. 15K**, ensuring the optimum inventory level to achieve maximum cost savings without compromising on service level * Directing and coordinating comprehensive **logistical and reverse logistical functions** for product life cycles, including acquisition, distribution, internal allocation, delivery, recycling, reuse and final disposal of resources * Collaborating with other departments to **integrate logistics with business systems or processes**, such as customer sales, order management, accounting, or shipping; analyzing the financial impact of proposed logistics changes such as routing, shipping modes, product volumes, mixes and carriers * Leading **supply chain functions** including Procurement, Vendor Management, Order Fulfilment, Warehousing & Logistics * Delivering better fulfilment & profitability through **cost reductions & quality improvements**; leading design & implementation of Procurement, Operations, Departments KPIs & so on * Designing, developing & communicating **strategies, plans**, timelines to stakeholders and vendors to meet their respective targets & timelines within budget * Directing In**-plant logistics & outbound shipping** across India * Appointing new transporters/clearing agent, entering rate contracts & finalizing contract for transportation * **Negotiating with the suppliers** to clarify contract, delivery, term of payment and other issues and optimize cost and delivery time and conditions * Acting as a Go-To Person for identifying **improvement areas**& driving innovative solutions towards sustainable change and implementation with management support and empowerment * Facilitating improvements in **warehouse operations**, **distribution planning and procurement** by introducing operating models, organization redesign, lean concepts, procurement techniques, technology and processes * Establishing and monitoring security procedures and protocols in warehouse / Stores * Designing systems and procedures to implement purchasing, production scheduling, **inventory control** which assured availability of materials and transportation while maintaining minimum inventory * Promoting & supporting **cross-functional coordination** across departments for effective compliance management and resources utilization * Ensuring efficient operations of company’s **third-party logistics** and direct to consumer solutions * Ascertaining **compliance to specified contracts** metrics, operational and personnel activities and maintaining high standards of operational activities * **Guiding, training and mentoring team** for imparting knowledge about organizational requirements and helping them in improving their performance; leading periodical employee performance management program   **Jun’2000 – Sep’2008 with MRF Ltd.**  **Depot Supervisor**  *Managed resolution of dispatch-related customer issues with 3PL & receipt-related issues with factory/ RDC’s; trained CFA Personnel in operations; ensured Periodic Physical Count and Book Stock Reconciliation*  *Managed stores operation for SKU’s; followed ABC Analysis in Warehouse; tagging & frequent physical verification of the same to adhere 100% accuracy in book stock; Managed warehouses in various parts of North India,Haryana, having more than 1500 SKUs*  Personal Details  **Date of Birth:** 19th April 1978  **Languages Known:** English, Hindi and Punjabi  **Address:** No. L-1104 Adore Happy Homes Exclusive, Sector-86, Faridabad, Haryana – 121001, India | | |