|  |
| --- |
| photo.JPG**PRAVEEN SETHI****Result-oriented professional with expertise in developing Logistics Solutions that contribute to top-line & bottom-line objectives and improve overall business results****Location Preference: North India****praveensethi2010@gmail.com +91-9818388744** |
|  |
| * Key Skills
 |  | knowledge24x24iconsProfile Summary |
|

|  |
| --- |
| Supply Chain Management/ Operations |
|  |
| Procurement (Vendor & Contract Mgmt., Negotiation) |
|  |
| Logistics & Warehouse Management  |
|  |
|  |
|  |
| Vendor Capacity Mapping/ Supplier Relationship Management |
|  |
| Project Planning & Management |
|  |
| Material Management  |
|  |
| Cost Optimization/ Savings |
|  |
| Human Resource Development |
| Team Building & Leadership |

softskills24x24iconsSoft SkillsCommunicatorMotivational LeaderStrategic ThinkerCollaborativeTeam PlayerInnovativeedu24x24icons Education * **B.Com. from Delhi University (PGDAV College) in 1998**
* **Diploma in Material Managementt ( All India Institute of management studies – Chennai ) – in 2007**
* **Pursuing MBA from LPU**
 |  | * **Professional** offering **22 years** of a successful career with diverse roles in spearheading entire gamut of functions including Supply Chain, Project Management, HR, Logistics and Training
* Unique expertise in developing & implementing **supply chain management solutions** that drive improvement in top-line & bottom-line performance and overall business results
* Excels in implementation of effective Warehouse Management Practice, 5S, Kaizen Activities
* **Strategy Building:** Developed an overarching strategy with focus on transforming the SCM function into a value creation function
* Excellence in supervising & controlling **logistics processes & services** and providing valuable suggestions for efficiency enhancement
* Insightful knowledge on **SAP MM Module**
* **Delivered large projects** on time, accumulated substantial savings in capital & operational expenditure and improved gross margin & revenue
* Directed & maintained **efficient warehouse operations**; interfaced with cross-functional departments for ensuring smooth operations
* Skilled in building & maintaining **vendor relations**, evaluating vendors, managing buyer processes and analyzing reports
* Established **supply chain processes & SOPs**, streamlined workflow, developed work environment to optimize resource & capacity utilization and augmented productivity & operational efficiencies
* **Team-based management style**; determined company’s mission & strategic direction; conducted best practices & training sessions on various stages for operational excellence

exp24x24iconsTrainings* Good Housekeeping Practices
* SAP – MM Module

Z:\Approved_ResDev_Repository\Formats\Visual Resume Formats 2015-16\Icons\careertimeline24x24icons.pngCareer Timeline**2000 – 2008 2008 – 2023 2023 - Present** **M RF Ltd. Apollo Tyres Ltd. Anand Roadines**  |
| exp24x24icons Work Experience |
| **Sep’2008 – Jan” 2023 with Apollo Tyres Limited, Jammu****Area Business Unit Commercial In charge****Growth Path:**June’2000 – Apr’2003 : Assistant ( MRF Ltd )Apr’2003 – Sep’2008 : Depot Supervisor ( MRF Ltd )Sep’2008 – Sep’2009: Executive – Zonal Functional Support ( Apollo Tyres Ltd )Sep’2009 – Jan’ 2023: Area Business Unit Commercial In charge (Apollo Tyres Ltd )Mar’2023 – Present : RM – Operations ( Anand Roadlines )**Key Result Areas:** * Heading  **2 Logistics** for the past 1 year and managing **2 branches**
* Steering Inventory Planning with an **SKU of approx. avg. 15K**, ensuring the optimum inventory level to achieve maximum cost savings without compromising on service level
* Directing and coordinating comprehensive **logistical and reverse logistical functions** for product life cycles, including acquisition, distribution, internal allocation, delivery, recycling, reuse and final disposal of resources
* Collaborating with other departments to **integrate logistics with business systems or processes**, such as customer sales, order management, accounting, or shipping; analyzing the financial impact of proposed logistics changes such as routing, shipping modes, product volumes, mixes and carriers
* Leading **supply chain functions** including Procurement, Vendor Management, Order Fulfilment, Warehousing & Logistics
* Delivering better fulfilment & profitability through **cost reductions & quality improvements**; leading design & implementation of Procurement, Operations, Departments KPIs & so on
* Designing, developing & communicating **strategies, plans**, timelines to stakeholders and vendors to meet their respective targets & timelines within budget
* Directing In**-plant logistics & outbound shipping** across India
* Appointing new transporters/clearing agent, entering rate contracts & finalizing contract for transportation
* **Negotiating with the suppliers** to clarify contract, delivery, term of payment and other issues and optimize cost and delivery time and conditions
* Acting as a Go-To Person for identifying **improvement areas**& driving innovative solutions towards sustainable change and implementation with management support and empowerment
* Facilitating improvements in **warehouse operations**, **distribution planning and procurement** by introducing operating models, organization redesign, lean concepts, procurement techniques, technology and processes
* Establishing and monitoring security procedures and protocols in warehouse / Stores
* Designing systems and procedures to implement purchasing, production scheduling, **inventory control** which assured availability of materials and transportation while maintaining minimum inventory
* Promoting & supporting **cross-functional coordination** across departments for effective compliance management and resources utilization
* Ensuring efficient operations of company’s **third-party logistics** and direct to consumer solutions
* Ascertaining **compliance to specified contracts** metrics, operational and personnel activities and maintaining high standards of operational activities
* **Guiding, training and mentoring team** for imparting knowledge about organizational requirements and helping them in improving their performance; leading periodical employee performance management program

**Jun’2000 – Sep’2008 with MRF Ltd.****Depot Supervisor***Managed resolution of dispatch-related customer issues with 3PL & receipt-related issues with factory/ RDC’s; trained CFA Personnel in operations; ensured Periodic Physical Count and Book Stock Reconciliation**Managed stores operation for SKU’s; followed ABC Analysis in Warehouse; tagging & frequent physical verification of the same to adhere 100% accuracy in book stock; Managed warehouses in various parts of North India,Haryana, having more than 1500 SKUs*Personal Details**Date of Birth:** 19th April 1978**Languages Known:** English, Hindi and Punjabi**Address:** No. L-1104 Adore Happy Homes Exclusive, Sector-86, Faridabad, Haryana – 121001, India |